



Ryder Solutions for the Oil and Gas Industry

Demand for energy in the U.S. is on the rise, creating unprecedented supply chain challenges for companies that drill for oil and gas. To meet customers' day-to-day needs or respond to emergency disruptions, energy companies must move materials into position quickly and without incident. Their loads often include oversized or non-conventional freight that requires special handling. As part of a highly-regulated industry, energy companies must deliver outstanding customer service while maintaining safety and controlling costs. This is where Ryder comes in.

DID YOU KNOW THAT:

- Ryder has proven leadership in building a safety culture and is the first transportation company to be awarded the Green Cross for Safety Medal by the National Safety Council.
- Ryder provides comprehensive supply chain, dedicated transportation, and fleet management services to over 200 companies in the Oil and Gas industry, three of which are FORTUNE 500®'s Top 10 Oil and Gas Companies.
- Ryder manages all port deliveries to support **18 offshore rigs** in the Gulf of Mexico for a major oil company.
- Ryder has 125 fleet drivers and over 300 partner carriers supporting the Oil and Gas industry in the U.S.
- Ryder's Control Tower solution includes services that support nearly 300,000 loads and over 750,000 transactions per year for the Oil and Gas industry in the U.S. and Canada.
- Supply chain customers include movements of bulk liquids, bulk material, metals, tools, maintenance and repair parts, and pipe. We have **more than 100 flatbed tractors and over 750 flatbed trailers on the road today.**
- Ryder Energy Distribution manages the delivery of **275 million gallons of diesel** to our service and fueling locations nationwide.
- Ryder employs more than 33,000 people, manages a fleet of **more than 231,900 commercial vehicles**, and operates **40 million square feet of warehouse space.**
- Ryder also operates a nationwide network of **800 fuel and service facilities, 5,700 technicians**, and 26,610 refrigerated and multi-temperature vehicles.
- Ryder's Retail logistics team **delivers packaged lubricants** throughout Canada.

TRANSPORTATION & LOGISTICS SOLUTIONS

Through specialized services for the Oil and Gas industry, Ryder is providing better ways for customers to transport equipment to job sites; improve visibility from source to well site and back to delivery point; and safe movement of over-sized freight from one location to another.



Ryder Solutions for the Oil and Gas Industry

Ryder provides fleet solutions for upstream, downstream, and midstream businesses including:

- Rugged vehicles available for lease or rent with customized specifications designed for the harsh environments of oil and gas trucking.
- Standardized preventive maintenance services performed at more than 800 service locations throughout the U.S. and Canada, and mobile maintenance services including 24-hour roadside assistance.
- Ryder can help businesses with its turnkey on-site maintenance solution by creating a state-of-the-art shop right at their location and managing all the details. This includes maintenance performed by professionals trained and certified in multiple disciplines, state-of-the-art diagnostic and repair equipment, a reporting system that keeps customers up to date and in control, predictable monthly maintenance expenses, the most advanced technology and equipment, and preventive care.
- Ryder also offers Mobile Maintenance where a Ryder factory-trained, certified technician can arrive at any location with fully-equipped, customized maintenance trucks to keep any fleet on the road, 24 hours a day.
- The ability to reposition equipment around the company's national network of service facilities.
- Short-term vehicle rental to handle peak volumes and special projects.
- Fleet and driver safety and compliance services.
- Insurance coverage and financing options.

Ryder Dedicated Transportation Solutions (DTS) combines the equipment, maintenance and administrative services of a full service lease with drivers and additional services. This combination provides customers with a dedicated transportation solution that is designed to enhance their competitive position, improve risk management, and integrate their transportation needs with their overall supply chain. Additional services include routing and scheduling, fleet sizing, safety management, regulatory compliance, risk management, technology and communication systems support including on-board computer, and other technical support.

These additional services allow us to provide high service levels and efficient routing. They also address the challenging labor issues associated with maintaining a private fleet of vehicles, such as driver recruitment, retention and turnover, government regulation (including hours of service regulations), Department of Transportation audits and workers' compensation. Our dedicated services solution offers a high degree of specialization to meet the needs of customers with sophisticated service requirements such as tight delivery windows, high value or time sensitive freight, closed-loop distribution, multi-stop shipments, specialized equipment, and integrated transportation needs, with White Glove customer service.

Transportation Management



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Transportation Management takes care of the planning, procurement, execution and management of transportation networks, which lowers transportation costs and improves service levels. Oil and gas companies that use Ryder's Transportation Management (TM) solution leverage our \$4.3 billion a year in freight spend to reduce transportation costs while obtaining the highest quality service. Ryder's customers also gain the expertise of more than 100 engineers, all devoted to fine-tuning transportation networks and uncovering new savings opportunities.

Truckload Services

Ryder's Truckload Services is designed for oil and gas companies which require that materials be moved into position efficiently and without incident. Our company-owned fleet ensures that this critical need is met by delivering the following:

- **Safety** – Ryder works with stakeholders across the supply chain to execute industry standards for safer packaging, load securement, and road transport. Ryder is the only national transportation company to win the National Safety Council's Green Cross for Safety. Ryder's technology-based onboard system minimizes equipment downtime and keeps trucks in compliance with safety regulations.
- **Reliability** – With more than 800 service locations throughout the U.S. and Canada, and 24-hour roadside assistance, Ryder keeps customer freight on schedule. Since Ryder drivers are company employees, we can guarantee a prompt response.
- **Availability** – As a leading equipment purchaser, Ryder can dispatch flatbeds or other necessary equipment, even when many other carriers lack capacity. Ryder's brokerage business, based in the company's Fort Worth Transportation Management Center, provides access to supplemental capacity as customers require.

To learn more about Ryder's supply chain solutions for the Oil and Gas industry, visit <http://www.ryder.com/industries/energy>