Building and maintaining a fleet takes time, resources, and expertise. Ryder offers the most flexible leasing and maintenance options in the market, helping you deliver top-line service to customers with bottom-line savings. We offer everything from commercial rental and fleet leasing to the industry’s leading maintenance solutions. And we customize it all to meet your needs.
FLEET MANAGEMENT: RYDER CHOICELEASE

This is a first in the transportation industry. You choose the lease with the maintenance level and delivery method you prefer. You choose the type of truck you want. You decide the terms. And you choose from many financing options. The only commitments you make in this lease are the ones you want – the ones you choose - because they are right for your business.

With Ryder as your transportation partner, you get choice and flexibility.

You can customize your Ryder ChoiceLease:

**Ryder ChoiceLease Full Service** offers both new and pre-owned trucks, tractors, and trailers bumper-to-bumper maintenance coverage. All maintenance is always covered – even tires and brakes, which often are considered wear and tear equipment.

**Ryder ChoiceLease On-Demand** is for new trailers and pre-owned trucks, tractors, and trailers. It offers the ultimate flexibility with pay-as-you-go maintenance accessed when and where you need it. You benefit from pre-negotiated rates.

**Ryder ChoiceLease Preventive** is for both new and pre-owned trucks, tractors, and trailers. Ryder provides your preventive maintenance. You choose where and when you go for any other repair work.
FLEET MANAGEMENT: RYDER SELECTCARE MAINTENANCE

Whether you own or lease your trucks, maintenance can be the most critical aspect of managing your fleet. We know that fleet operators are finding it difficult to keep up with maintenance demands. Breakdowns happen, vehicle technology is more complex, maintenance costs are rising, and downtime can halt your business.

Ryder offers a wide range of maintenance products for all vehicle types, giving you the flexibility to select the level of maintenance you need to keep your fleet running properly throughout its life span. Ryder SelectCare Maintenance gives you three choices and a lot of flexibility:

- **Ryder SelectCare Full Service Preventive On-Demand Maintenance**
  A total maintenance package that covers all your service and repair needs 100 percent of the time.

- **Ryder SelectCare Preventive Maintenance**
  Provides standard, preventive maintenance to keep your fleet running efficiently, ensure DOT compliance, and identify and troubleshoot issues to prevent breakdowns.

- **Ryder SelectCare On-Demand Maintenance**
  The ultimate in Ryder maintenance flexibility for large fleets. Contract and pay for a nationwide maintenance network for what you need, when you need it.

You can also choose whether you want maintenance done at a Ryder shop, on-site, or at a mobile location. Whatever choice you make, you’ll benefit from faster repair times, improved communication, and clear invoicing. SelectCare Maintenance customers also enjoy priority service, provided by knowledgeable Ryder maintenance professionals, who are fully trained on the latest technology. Partners also benefit from an industry leading 95% uptime.
FLEET MANAGEMENT: TOTAL COST OF FLEET OWNERSHIP TOOL

The road to understanding your Total Cost of Ownership (TCO) begins with a thorough analysis of all the costs and benefits associated with fleet ownership. Knowing the purchase price of a tractor or trailer is a great start, but the true cost of acquiring an asset goes far beyond the sticker price: you need to assess the investment, the cost of capital, and depreciation.

Through a partnership with KPMG, we found that many fleet owners were surprised at the amount of related salary and labor expenses that go to employees who indirectly support the fleet, such as accountants handling finance, tax, and regulatory reporting.

With a TCO analysis, depending on the size of your fleet, you can save 10-30% on your costs. Our TCO tool allows you to account for hidden costs such as:

- Disposal and salvage fees
- Administrative costs
- Increasing costs as your fleet ages
- Roadside assistance
- Cost of breakdowns
- Training

Uncovering all direct and indirect costs is critical to accurately determine the true costs of fleet ownership.
FLEET MANAGEMENT: ADDITIONAL SERVICES

Ryder keeps your fleet safe, connected, and protected with value added services, including:

**Fuel Services:** Fill up with advantages. Boost fleet performance with Ryder’s high-quality fuel, available at more than 450 full-service North American facilities.

**Protection Services:** Minimize risks. Control costs. Ryder offers physical damage, and GAP coverage to protect your leased vehicles, cargo and insurance record.

**Safety Services:** Ryder is the industry leader in safety consulting, training, services, and products. Safety is always the top priority for customers, our team, and the traveling public.

**Administrative Services:** Paperwork isn’t busy work. It’s essential. Ryder helps with everything from IFTA reporting to licensing and permitting.
RYDER SYSTEM, INC.

Businesses trust Ryder because we have the experience, expertise, and resources to manage their most critical fleet, transportation, and supply chain functions better than they can on their own. Regardless of the size of your company or what industry you serve, Ryder has a solution to help you with your most complex transportation or logistics challenges.

We are the only provider that offers a unique portfolio of solutions in fleet management, dedicated transportation, and supply chain management. Through these solutions, we touch peoples’ lives in ways they probably don’t realize — the coffee they drank this morning, the cereal they ate for breakfast, the car they drove, the computer they use at home or in the office, and the products they picked up at the drug store on the way home.

With our combination of know-how, processes, engineering, and infrastructure, we help customers mitigate supply chain disruptions related to everything from natural disasters, to roadway and port congestion, to parts availability and vendor production issues. Ryder enables companies to outsource many of these challenges to a partner with the experience, resources, and expertise to drive effective solutions while increasing business speed, reliability, and efficiency.

ryder.com

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